



## Bending and rolling of the highest quality and always on time.

**Sjølund A/S is specialised in section bending. Being specialised in this field plus their know-how and 65 highly qualified employees have made them the leading bending and rolling specialist in Europe.**

### A RELIABLE PARTNER

We bend and roll steel, stainless steel, aluminium sections and metal sheets. Fast delivery and a flexible attitude make Sjølund A/S a reliable partner for a large number of companies within a wide section of industries. We have delivered steel sections for many large and well-known construction projects throughout Europe. Among these are the rotunda in the Parliamentary Building in Berlin, the new Skywalk at Hannover Fair, the Daimler Benz building on Potsdamer Platz in Berlin, Frankfurt

*”ROB-EXT™ Gantt enables us to provide our customers with a time of delivery that we are able to keep.”*

Kasper Straarup,  
kvalitetsansvarlig

Airport and the Rotunda on Tuborg Harbour.

### HEAD OF QUALITY, KASPER STRAARUP STATES

Kasper Straarup is the head of quality of Sjølund A/S and states the following regarding the investment in ROB-EXT™ Gantt: ”We have approximately 50 rolling mills at our disposal and at any given time we have approximately 1300 current order lines. We had difficulties in providing our customers with

delivery times that they could rely on. The above situation was the basis for our decision to find a tool that could provide us with a better overview of our order book. We chose ROB-EXT™ Gantt and we have integrated the system with our Dynamics C5 ERP.

### THE SYSTEM GIVES ME A GREAT OVERVIEW

As soon as we receive an inquiry from one of our customers concerning a potential assignment, our sales team can access the plan in ROB-EXT™ Gantt, and they are able to stipulate times of delivery immediately. This is due to the fact that times of delivery are based on actual knowledge concerning the current assignments already present in the production process. If the order is placed with us, it will be set up in C5 with list of parts and production routes. Subsequently, the order is transferred to ROB-EXT™



Gantt, where it is allocated directly to a given rolling mill, if the recorder of the order is 100% certain about which specific machine will be used for the assignment. Alternatively, the order is assigned to a group of machines in ROB-EX™ Gantt, and the works foreman will then choose a specific machine for the given assignment and carry out the detailed planning in the general plan.

#### AN EXCELLENT INVESTMENT

When I look at all current assignments in the Gantt plan, I quickly obtain an overview of the orders that lack materials, something that typically happens because our customers are responsible for delivering the materials to us for a given rolling assignment. ROB-EX™ Gantt also alerts me in the event that production time seems to slip and conse-

quently prevents us from delivering on time. This provides me with the possibility of making adjustments to correct the situation, e.g. by calling in employees to work overtime or by reviewing priorities at the earliest possible moment in the order process – to the benefit of both our employees and our customers. When an order is launched in production, our employees regularly report back to C5 with number of completed items and time consumption, and this means that ROB-EX™ Gantt also allows us to monitor the progress of each individual order in production. With ROB-EX™ Gantt we have found a tool that has optimised our accuracy in relation to delivery considerably, and ROB-EX™ Gantt has proven to be an excellent investment for us.”



## FACTS

### KUNDE

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6093 Sjølund  
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### CHALLENGES

We want to be able to provide customers with realistic delivery times that we will be able to meet.

### SOLUTION

ROB-EX™ Gantt.

### BENEFITS

When we receive an inquiry for delivery of an assignment, our sales team is able to provide our customers with delivery times that our production is able to keep.

*Sjølund A/S has delivered aluminium and steel sections for many large and well-known construction projects throughout Europe. Thanks to ROB-EX™ Gantt the company received a tool that has optimised their accuracy in relation to delivery considerably.*

For more information on our smart solutions, please visit our website [www.rob-ex.com](http://www.rob-ex.com)

**NOVOTEK**  Improving your performance